## Below is an Example of a Shopping Cart from the Sea Eagle Website

The information below the shopping cart explains how it is less expensive for Canadian Customers to Buy from BAP Equipment instead of the SeaEagle Website

SeaEagle Shopping Cart

393RLK P (Pro Kayak Package)

SubTotal: 393RLK\_P (Pro Kayak Package) SD SubTotal: \$999.00USD Shipping: \$131.22USD Import Duty: \$94.91USD GST: \$54.70USD British Columbia PST \$76.57USD Grand Total \$1356.40USD

Estimated Canadian Grand Total \$1888.00 Canadian Dollars

## Why it is Less Expensive for Canadian Customers to Buy from BAP Equipment Ltd instead of from the SeaEagle Website

- When SeaEagle calculate the "Estimated Canadian Grand Total" they use the Bank Exchange Rate
- When you purchase with your credit card you pay the Credit Card Exchange Rate that is usually 3% higher(+/-)
- On the date of this transaction, SeaEagle is using the bank exchange rate for the date 1.3919(1888.00/1356.40)
- The actual Visa exchange rate for the date of this transaction is 1.4224 (this is what Visa will charge you )

So the "Actual SeaEagle Price you pay by Visa/Mcard - \$1356.40 x 1.4224= \$1929.34Cdn\$" (Plus UPS will usually charge a Brokerage fee sometimes a week after the shipment is delivered)

BAP Equipment Price - 393RLK\_P (Pro Kayak Package) = \$1624.00Cdn\$
Shipping 75.00 Cdn\$
Tax (5%) 84.95 Cdn\$
Total Price \$1783.95 Cdn\$

On this Order you would save \$145.39 buying from BAP Equipment Ltd

<sup>\*</sup>All orders are charged USD. Your actual exchange rate is set by your credit card company\*